

LATE TESTIMONY

From: Joe Nisbet [joenisbet@mannconsulting.org]
Sent: Tuesday, February 17, 2009 6:08 AM
To: EBMtestimony
Subject: House Bill 476 Testimony

Dear Sirs,

My name is Joe Nisbet and I am the President of Mann Consulting LLC, a Service Disabled Veteran Owned Small Business. I would like to submit the following testimony regarding House Bill 476.

206M-A: The facility should not be limited to just cultivating military technology businesses. By excluding Higher Learning Institutions you eliminate the synergy that could be developed by industry and learning institutions working together. The synergy could also result in a cost savings if one entity has the solution for an issue faced by the other entity (i.e., the Higher Learning Institute already solving an issue faced by the technology developer). The park should be new green construction since its main purpose is for economic development and then could be funded by the newly passed Federal "Stimulus Bill."

206M-B and 206M-C: These paragraphs should remain as written since a "Qualified Business" would not have the incentive to relocate jobs to the facility without some initial tax breaks.

206M-D: The technologies should not be limited to those whose primary application is in support of the military since some would have a civilian application. The state could receive a cost benefit by incorporating their requirements for the technology early in the development, resulting in a technology that meets both military and civilian application. This would increase the technologies user based and result in lower development costs. The per unit cost is cheaper if you are building 2 million units versus 2 thousand units.

Thank you for your time,

Joe Nisbet
Mann Consulting LLC
President